

Session 3

Mini-Decisions

In this session we will:

- Show why it's crucial to view evangelism as a process rather than an event or action
- Explore the parts of this process
- Find that coming to Christ is really a series of "mini-decisions" on the way to conversion

1. After watching Session 3 entitled "Mini Steps", how would you define evangelism?

Success in Evangelism: Taking the initiative, in the power of the Holy Spirit, to help a person move one step closer in the process of coming to Christ.

2. Steve used restaurant tableware to illustrate to Bill the process of Gerry making "mini decisions." Using the chart on the next page, "A Four-Phase Process of Lifestyle Evangelism," where would you put Gerry on this scale?

3. What are some of the obstacles between Gerry and a decision for Christ?

- Begin to look into the Word
- Grasp the elements of the Gospel
- Recognize his need for a Savior
- Decide to repent and believe

"The Holy Spirit convicts of sin, righteousness, and judgment. What a relief to discover that this responsibility is assigned to Him, rather than us!" -- Jim Petersen, Living Proof





4. Having placed Gerry on the mini-decision scale, why do you think he rejected Bill's invitation to see a musical at church?

Bill was way out in front of Gerry -- Gerry wasn't ready for that step.

5. Looking at the three phases of coming to Christ, which phase do you see taking the most time and why?

Cultivating - it takes time to develop a "safe" relationship which is required to talk to people about spiritual matters.

Conversion is a process. Every time a person confronts an obstacle, it's decision time. Few of us make it in one big decision. Instead, it's a multitude of small choices – mini-decisions that a person makes toward Christ.

6. Choose one person you are praying for their salvation and tell where you think they are in the process of coming to Christ?

Share answers relative to the mini-decision scale.

For Further Reading

Jim Petersen, *Living Proof*, chapter 16, 19

Joe Aldrich, *Life-Style Evangelism*, chapter 4

Joe Aldrich, *Gentle Persuasion*, chapter 1-2

Richard Peace, *Small Group Evangelism*, chapter 2